

## 9 October 2023

### **18:00 PRE-CONFERENCE WELCOME RECEPTION**

*Venue: Office Park 4, Vienna AirportCity*

### **20:00 CLOSE OF EVENING EVENT**

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## 10 October 2023

### DAY 1: Industry Insight

#### **07:45 REGISTRATION: NETWORKING AND BREAKFAST**

#### **08:25 CHAIR'S OPENING REMARKS AND COMMENCEMENT OF CONFERENCE**

Outlining the theme of Day 1: insight into each supply chain stakeholder's key processes

*FlyPharma Chair: Geert Leroy, Managing Director of Global Pharma Solutions*

#### **08:30 WELCOME TO THE FLYPHARMA CONFERENCE EUROPE 2023 AND TO VIENNA!**

*Welcome address from Wolfgang Scheibenpflug, Senior Vice President Real Estate and Landside Management, Vienna Airport*

#### **08:45 ADDRESS FROM THE AUSTRIAN STATE SECRETARY**

*Speech by Florian Tursky, State Secretary, Austrian Ministry of Finance*

#### **09:15 KEYNOTE: LIFE SCIENCE LOGISTICS – THE NEXT DECADE AND THE IMPACT ON SUPPLY CHAIN**

Starting with an outline of the key problem areas in today's supply chain, and concluding with a wishlist for logistics partners, this presentation will cover:

- The development path of next-generation drugs
- The design of efficient and sustainable design
- Cross-industry insights

*Presentation by Maria Kounenaki, Executive Director, Pharma Supply Chain, Bristol Myers Squibb*

#### **09:45 THE ROLE OF AIRPORTS AND THEIR EVOLUTION INTO 'AIRPORT CITIES'**

The airport is often the hub of the pharma supply chain community, bringing pharma and logistics partners together and pushing innovation forward for the benefit of all. This presentation explores how the role of the airport has developed over time and future strategies for supply chain modernization.



## Agenda for FlyPharma Europe | 10-11 October 2023 | Vienna, Austria

*Presentation by Peter Reulbach, Senior Manager Cargo Business Development, Vienna Airport and Vienna AirportCity*

### **10:15 MORNING BREAK: NETWORKING AND REFRESHMENTS**

*Sponsored by Rickenbacker International Airport*

### **11:00 UNDERSTANDING THE IMPORT AND EXPORT OF PHARMACEUTICALS: THE MAGIC OF FLYING PHARMA**

Join us in an enthralling journey through the skies of pharmaceutical logistics, where the extraordinary meets the everyday.

- Why does flying pharma remain a captivating spectacle?
- How do we equip ourselves to anticipate forthcoming trends in the perpetually evolving landscape of the pharmaceutical sector?
- What is the significance of trust and collaborative partnerships within this delicate supply chain?
- In what ways do sustainability and advanced air cargo solutions contribute to the magic that surrounds this industry?

We take you with us on the journey unravelling the connection between pharma and air cargo. From the magic of pharma logistics “up in the air” to surmounting daily pharma (airfreight) challenges, every facet is explored!

*Presentation by Carolin Gerstenmaier, Head of Industry Development, Lufthansa Cargo AG*

### **11:30 THE LAST MILE: ROAD FREIGHT AND HOSPITAL LOGISTICS**

During the final stages of your product’s journey, it is critical that handling standards remain high and operational processes remain consistent, compliant and efficient. What are the challenges to achieving this? What can pharma companies and other logistics partners do to support the last mile stakeholders? How can the adequate selection and proper management of 3PLs and partners help?

*Presentation by Luiz Barberini, Operations Manager – External Manufacturing Latin America, Bayer*

### **12:00 PRODUCT LIFE CYCLE AND THE IMPORTANCE OF JOINT SUPPLY CHAIN DESIGN WITH LOGISTICS SUPPLIERS**

- The impact of product life cycle in pharmaceutical and the role of mutual supply chain design with the LSP
- How can you manage the product life cycle from development, NPI over to commercialization and out of patent?
- How can we mutually gain efficiencies by looking at the life cycle end to end?

*Presentation by Christian Koxholt, Regional Business Development Manager Healthcare, Kühne + Nagel AG*

**Agenda for FlyPharma Europe | 10-11 October 2023 | Vienna, Austria**

**12:30 LUNCH BREAK AND NETWORKING**

*Sponsored by DB Schenker*

**13:30 HOW CAN PHARMA MANUFACTURERS ENSURE QUALITY IS MAINTAINED THROUGHOUT THE PRODUCT'S JOURNEY?**

- Sharing quality expectations with logistics partners: a joint responsibility
- Assessing suitability of partners
- Compliance challenges and approach

*Presentation by Christina Norén, Corporate QA GDP Manager, Octapharma*

**14:00 THE FUTURE AND DIRECTION OF DIGITIZATION IN THE PHARMACEUTICAL SUPPLY CHAIN**

In this presentation, we explore the crucial need for resilient pharmaceutical supply chains in an era marked by constant disruptions. We introduce the concept of S&O data (simulation and operational data) as a cornerstone for achieving supply chain resilience, emphasizing the rising importance of visibility platforms powered by this data. We introduce solutions that consolidate and integrate supply chain processes, powered by the S&O data. In conclusion, we stress the significance of predicting risks, optimizing operations, and maintaining control to attain end-to-end transparency and resilience in pharmaceutical supply chains.

*Presentation by Mohamed Nouh, Business Development Director – Software & IoT, SkyCell AG*

**14:30 AFTERNOON BREAK: NETWORKING AND REFRESHMENTS**

*Sponsored by Pharma.Aero*

**15:15 WORKSHOP: COLLABORATION – THE IMPORTANCE OF CROSS-INDUSTRY POLLINATION**

In a highly international, multi-cultural and multi-skill environment, leadership can only succeed when mastering "the art of collaboration", connecting people from all walks of life into networks working together to accomplish specific goals. Globalisation requires strong collaboration, and we can improve collaboration by being brave, open to others, positive, and present in the now. During the workshop, delegates will be randomly divided in workgroups that need to work on an "unexpected" issue in healthcare logistics. After a short case presentation, they will be asked to work together to provide the correct approach based on their task packages, in which they will face:

- How can we learn to identify a real threat from a perceived one?
- How to stop whining and complaining, but rather start analyzing and acting?
- How to be present in the moment in order to be open for collaboration?
- How to pay attention to the unspoken message, how to analyze communication signs and respect each other's words?
- How to comfortably have the courage to step outside of your comfort zone and admit it?

*Moderator: Frank Van Gelder, Secretary General, Pharma.Aero*

**16:45 CHAIR'S CLOSING REMARKS**

**16:50 CLOSE OF CONFERENCE**

**17:45 COACHES COLLECT DELEGATES FROM OFFICE PARK 4**

**18:30 EVENING NETWORKING EVENT: WELCOME DRINKS**

*Venue: Wiener Rathauskeller, Rathausplatz 1, A-1010 Vienna*

**19:30 EVENING NETWORKING DINNER**

*Venue: Wiener Rathauskeller, Rathausplatz 1, A-1010 Vienna*

**21:30 CLOSE OF EVENING NETWORKING DINNER**

**22:00 COACHES RETURN DELEGATES TO OFFICE PARK 4**

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## **11 October 2023**

### **DAY 2: The Future of the Industry**

**08:15 NETWORKING AND BREAKFAST**

**08:55 CHAIR'S OPENING REMARKS: RECAP FROM DAY 1**

Outlining the theme of Day 2: the future of the pharma logistics industry

*FlyPharma Chair: Geert Leroy, Managing Director of Global Pharma Solutions*

**09:00 KEYNOTE: HOW TO TRANSFORM R&D SHIPPING AND LOGISTICS USING PRINCIPLES OF OPERATIONAL EXCELLENCE**

- Challenges in applying Operational Excellence in R&D
- Developing an Operational Excellence roadmap for R&D
- Case study: Transformation of R&D shipping and logistics using principles of Operational Excellence

*Presentation by Vatsala Sadasivan, Global Operational Excellence Lead, R&D, Sanofi*

**09:30 PANEL: LOGISTICS ACADEMY FOR SHIPPERS**

Pharmaceutical manufacturing and aviation – two highly regulated and digitalized industries working together on delivering contemporary, e2e supply chain and Good Distribution Practice solutions. But without dedicated in-house competence, it can be difficult for pharma and biotech shippers to navigate the logistics process. Panelists will discuss:

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- ASTM tests model vs real time performance qualifications: what are the requirements for biological/biosimilar products?
- Airfreight shipping system qualifications: factoring regulatory and climate changes and supply chain interruptions
- Pharma 3PL and 4PL solutions for startups and small-scale pharma companies (insourcing vs outsourcing)
- Contemporary monitoring systems and predictive analytics: how to further utilize use of technology in transport and distribution processes risk analysis?
- Next-generation airfreight supply chain: what are the expectations from regulators to manufacturers?

*Moderated by Zvonimir Majic, Former Global Director of Supply Chain Quality Assurance, TEVA Pharmaceuticals*

*Panelists:*

- *Eelco de Jong, Co-founder & Managing Director, Validaide*
- *Luiz Barberini, Operations Manager – External Manufacturing Latin America, Bayer*
- *Frank Van Gelder, Secretary General, Pharma.Aero*
- *Dr.-Ing. Dirk Nehring, CEO, delta T Gesellschaft für Medizintechnik mbH*

**10:30 PHARMA AND HEALTHCARE SHIPMENTS TRANSPORTED BY AIR: MARKET OUTLOOK AND REGULATION CHANGES**

Throughout the year, IATA with airlines, industry, and regulators reviews, develops and adjusts specific standards, guidelines, best practices and solutions for the preparation, acceptance, and handling of pharma and healthcare shipments, so that they maintain their relevance and enable operational excellence and continuance improvements in the air transport industry. This session examines these topics and looks at what changes are on the horizon.

*Presentation by Yaniv Sorany, Principal IATA Certifications, International Air Transport Association*

**11:00 MORNING BREAK: NETWORKING AND REFRESHMENTS**

*Sponsored by Lassmann Logistics and delta T*

**11:30 THE FUTURE OF THE INDUSTRY**

*Presentation by Gülderen Tuna-Mwale, Regional Sector Head Life Sciences Europe, DHL Global Forwarding*

**12:00 PANEL: IS SUSTAINABILITY THE KEY TO BETTER BUSINESS?**

- What is each stakeholder's active sustainability goal over the next 5-10 years?
- How do these goals blend together within the supply chain? Are they compatible?
- What does 'air cargo sustainability' mean for each stakeholder, and how can each contribute?

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- Sustainability is no longer a ‘theme’ or ‘trend’: how can it bring real, long-term business benefits without becoming yet another marketing tool?
- Do new government regulations and industry guidelines have an impact on sustainability?
- Is a sustainable ethos more likely to attract and keep the next generation of industry talent?
- Can we go further and exceed, not just meet, our sustainability goals?

*Moderated by Céline Crahay, Director, 3CeL*

*Panelists:*

- *Steven Polmans, Chairman, TIACA*
- *Aleksandr Zadorozhnyi, Global Sales Director, BlueBox Systems*
- *Mehran Nadji, CEO, GNN Group*
- *Kevin Doran, Head of Supply Chain, Tower Cold Chain*

**13:00 CLOSING KEYNOTE: ENHANCING PHARMACEUTICAL SUPPLY CHAIN RESILIENCE THROUGH BLOCKCHAIN**

- The pharmaceutical supply chain’s digital evolution
- How collaboration makes us all more resilient
- The future of the industry

*Presentation by Alexandru Popa, Associate Director – Blockchain for Digital Supply Chain, MSD*

**13:30 CHAIR’S CLOSING REMARKS**

*FlyPharma Chair: Geert Leroy, Managing Director of Global Pharma Solutions*

**13:35 LUNCH BREAK AND NETWORKING**

**14:30 VIENNA AIRPORT SITE TOUR**

**16:45 RETURN TO VENUE | CLOSE OF CONFERENCE**